

MD ANALYSIS

CA 3 December Analysis

GAT Constitutional Area 3 Leader: RAMIRO VELA VILLARREAL

July 2017 to December 2018 (6 months) Results

CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	50	42	53	37	53
Charter Members	1450	1248	1595	1046	1642
New Members	5603	5416	5433	3749	3992
Drops	9616	8785	9630	11128	10571
Net Growth	-1902	-1635	-2011	-5773	-4427

December (Only Results)

CA 3	Dec-15	Dec-16	Dec-17	Dec-18
New Clubs	7	15	11	11
Charter Members	204	355	263	356
New Members	620	755	521	604
Drops	2639	3041	3579	4372
Net Growth	-1714	-1877	-2725	-3335

Statement for 2nd Quarter Results(previous 3 years)

CA 3	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
New Clubs	28	35	24
Charter Members	756	959	617
New Members	3052	2904	2091
Drops	4510	5061	6061
Net Growth	-473	-975	-3100

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	5	10
		Drops	0	0	0	40	11
		Net Growth	0	0	0	-35	3
R	Dominican Republic	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	9	38
		New Members	0	0	0	86	115
		Drops	0	0	0	511	265
		Net Growth	0	0	0	-411	-96
B	Mexico	New Clubs	15	9	16	12	10
		Charter Members	388	262	437	303	265
		New Members	550	756	695	474	510
		Drops	1141	1092	1217	1809	1687
		Net Growth	-79	-21	-51	-923	-822
D	Various	New Clubs	0	3	5	3	9
		Charter Members	24	111	199	75	244
		New Members	335	410	400	287	356
		Drops	627	464	609	671	818
		Net Growth	-210	102	47	-278	-191
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	19	15
		Drops	0	0	0	24	37
		Net Growth	0	0	0	-2	-22
Total	Gerald Mory Mora	New Clubs	15	12	21	15	20
		Charter Members	412	373	636	387	548
		New Members	885	1166	1095	871	1006
		Drops	1768	1556	1826	3055	2818
		Net Growth	-289	81	-4	-1649	-1128

December (Only) Results

MD	GMT Area	CA 3	Dec-15	Dec-16	Dec-17	Dec-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	0	1
		Drops	0	0	30	0
		Net Growth	0	0	-30	5
R	Dominican Republic	New Clubs	0	0	0	0
		Charter Members	0	0	0	3
		New Members	0	0	24	20
		Drops	0	0	196	149
		Net Growth	0	0	-169	-124
B	Mexico	New Clubs	1	6	5	1
		Charter Members	20	136	110	24
		New Members	83	59	37	63
		Drops	373	545	591	922
		Net Growth	-269	-348	-427	-822
D	Various	New Clubs	1	1	2	3
		Charter Members	24	37	43	80
		New Members	46	71	29	53
		Drops	134	230	210	400
		Net Growth	-57	-111	-135	-265
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	3	0
		Drops	0	0	7	12
		Net Growth	0	0	-4	-12
Total	Gerald Mory Mora	New Clubs	2	7	7	4
		Charter Members	44	173	153	108
		New Members	129	130	93	137
		Drops	507	775	1034	1483
		Net Growth	-326	-459	-765	-1218

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	4
		Drops	0	0	32
		Net Growth	0	0	-28
R	Dominican Republic	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	58
		Drops	0	0	227
		Net Growth	0	0	-165
B	Mexico	New Clubs	4	11	9
		Charter Members	94	280	213
		New Members	392	279	211
		Drops	579	794	980
		Net Growth	-63	-222	-514
D	Various	New Clubs	3	3	3
		Charter Members	98	103	68
		New Members	173	220	157
		Drops	228	347	310
		Net Growth	55	-9	-80
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	6
		Drops	0	0	16
		Net Growth	0	0	-7
Total	Gerald Mory Mora	New Clubs	7	14	12
		Charter Members	192	383	281
		New Members	565	499	436
		Drops	807	1141	1565
		Net Growth	-8	-231	-794

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
F	Colombia	New Clubs	1	0	0	1	3
		Charter Members	47	14	7	21	83
		New Members	250	153	295	70	85
		Drops	498	498	390	724	593
		Net Growth	-175	-283	-60	-615	-411
H	Peru	New Clubs	10	10	8	0	0
		Charter Members	265	285	197	0	0
		New Members	465	470	643	0	0
		Drops	628	668	853	0	0
		Net Growth	153	142	27	0	0
G	Ecuador	New Clubs	1	2	2	0	1
		Charter Members	32	60	71	17	49
		New Members	127	266	173	103	145
		Drops	277	220	547	432	264
		Net Growth	-102	111	-245	-298	-55
E	Aruba Neth Antilles Venezuela	New Clubs	3	7	12	0	2
		Charter Members	112	177	304	19	89
		New Members	289	324	333	265	364
		Drops	619	529	515	559	578
		Net Growth	-187	-2	159	-256	-109
Total	Luz Dary Ospina Salazar	New Clubs	15	19	22	1	6
		Charter Members	456	536	579	57	221
		New Members	1131	1213	1444	438	594
		Drops	2022	1915	2305	1715	1435
		Net Growth	-311	-32	-119	-1169	-575

December (Only) Results

MD	GMT Area	CA 3	Dec-15	Dec-16	Dec-17	Dec-18
F	Colombia	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	20	124	9	26
		Drops	219	158	409	363
		Net Growth	-166	-31	-397	-337
H	Peru	New Clubs	1	1	0	0
		Charter Members	45	27	0	0
		New Members	29	55	0	0
		Drops	222	288	0	0
		Net Growth	-144	-197	0	0
G	Ecuador	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	17	25	4	13
		Drops	78	151	153	114
		Net Growth	-60	-124	-148	-96
E	Aruba Neth Antilles Venezuela	New Clubs	2	3	0	0
		Charter Members	56	65	1	2
		New Members	19	24	33	67
		Drops	33	70	167	210
		Net Growth	47	25	-132	-133
Total	Luz Dary Ospina Salazar	New Clubs	3	4	0	0
		Charter Members	101	92	2	3
		New Members	85	228	46	106
		Drops	552	667	729	687
		Net Growth	-323	-327	-677	-566

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
F	Colombia	New Clubs	0	0	1
		Charter Members	0	0	21
		New Members	55	181	31
		Drops	268	221	514
		Net Growth	-177	-37	-457
H	Peru	New Clubs	6	5	0
		Charter Members	176	121	0
		New Members	231	236	0
		Drops	356	493	0
		Net Growth	64	-120	0
G	Ecuador	New Clubs	1	2	0
		Charter Members	31	57	0
		New Members	152	97	38
		Drops	127	311	258
		Net Growth	57	-150	-219
E	Aruba Neth Antilles Venezuela	New Clubs	5	7	0
		Charter Members	122	167	13
		New Members	227	205	177
		Drops	74	114	190
		Net Growth	286	265	14
Total		New Clubs	12	14	1
		Charter Members	329	345	34
	Luz Dary Ospina Salazar	New Members	665	719	246
		Drops	825	1139	962
		Net Growth	230	-42	-662

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
LA	Brazil	New Clubs	2	2	0	1	3
		Charter Members	58	63	13	38	134
		New Members	414	373	314	269	233
		Drops	737	742	762	861	876
		Net Growth	-227	-283	-343	-525	-463
LB	Brazil	New Clubs	2	2	0	1	1
		Charter Members	90	60	28	31	31
		New Members	256	288	298	206	192
		Drops	586	497	555	473	480
		Net Growth	-222	-125	-187	-214	-227
LC	Brazil	New Clubs	5	0	0	0	0
		Charter Members	125	12	20	0	0
		New Members	764	513	605	0	0
		Drops	1041	1335	1114	0	0
		Net Growth	-76	-771	-439	0	0
LD	Brazil	New Clubs	2	3	1	0	0
		Charter Members	65	94	43	0	0
		New Members	781	682	573	0	0
		Drops	1226	1071	1054	0	0
		Net Growth	-355	-229	-394	0	0
Total	Jose Iroito Rego Leo	New Clubs	11	7	1	2	4
		Charter Members	338	229	104	69	165
		New Members	2215	1856	1790	475	425
		Drops	3590	3645	3485	1334	1356
		Net Growth	-880	-1408	-1363	-739	-690

December (Only) Results

MD	GMT Area	CA 3	Dec-15	Dec-16	Dec-17	Dec-18
LA	Brazil	New Clubs	1	0	0	0
		Charter Members	31	0	0	20
		New Members	50	70	29	22
		Drops	382	219	252	294
		Net Growth	-296	-148	-221	-233
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	15	32	49	44
		Drops	149	162	102	128
		Net Growth	-129	-130	-53	-84
LC	Brazil	New Clubs	0	0	0	0
		Charter Members	1	2	0	0
		New Members	70	66	0	0
		Drops	328	362	0	0
		Net Growth	-252	-290	0	0
LD	Brazil	New Clubs	0	1	0	0
		Charter Members	1	20	0	0
		New Members	95	77	0	0
		Drops	314	217	0	0
		Net Growth	-192	-120	0	0
Total	Jose Iroito Rego Leo	New Clubs	1	1	0	0
		Charter Members	36	22	0	20
		New Members	230	245	78	66
		Drops	1173	960	354	422
		Net Growth	-869	-688	-274	-317

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
LA	Brazil	New Clubs	2	0	1
		Charter Members	52	8	21
		New Members	231	178	139
		Drops	530	392	504
		Net Growth	-229	-150	-334
LB	Brazil	New Clubs	1	0	1
		Charter Members	24	0	27
		New Members	136	168	119
		Drops	313	292	256
		Net Growth	-147	-111	-107
LC	Brazil	New Clubs	0	0	0
		Charter Members	5	17	0
		New Members	339	320	0
		Drops	678	610	0
		Net Growth	-318	-248	0
LD	Brazil	New Clubs	3	1	0
		Charter Members	81	32	0
		New Members	430	366	0
		Drops	607	490	0
		Net Growth	-50	-69	0
Total	Jose Iroito Rego Leo	New Clubs	6	1	2
		Charter Members	162	57	48
		New Members	1136	1032	258
		Drops	2128	1784	760
		Net Growth	-744	-578	-441

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
J	Uruguay	New Clubs	1	0	0	0	0
		Charter Members	24	2	5	0	0
		New Members	173	112	71	0	0
		Drops	141	182	202	0	0
		Net Growth	76	-53	-112	0	0
S	Bolivia	New Clubs	2	0	0	0	0
		Charter Members	45	1	7	0	0
		New Members	91	94	110	0	0
		Drops	178	135	168	0	0
		Net Growth	-20	-26	-35	0	0
O	Argentina	New Clubs	0	2	5	0	0
		Charter Members	6	43	122	0	0
		New Members	241	271	257	0	0
		Drops	420	382	424	0	0
		Net Growth	-132	-36	-35	0	0
T	Chile	New Clubs	0	0	2	0	0
		Charter Members	4	3	44	0	0
		New Members	182	193	157	0	0
		Drops	247	179	263	0	0
		Net Growth	-23	25	-32	0	0
M	Paraguay	New Clubs	3	1	0	0	0
		Charter Members	85	23	13	0	0
		New Members	149	173	169	0	0
		Drops	196	154	247	0	0
		Net Growth	42	45	-60	0	0
LC	Brazil	New Clubs	0	0	0	3	2
		Charter Members	0	0	0	77	52
		New Members	0	0	0	491	405
		Drops	0	0	0	1119	1197
		Net Growth	0	0	0	-481	-673
LD	Brazil	New Clubs	0	0	0	1	3
		Charter Members	0	0	0	61	97
		New Members	0	0	0	473	544
		Drops	0	0	0	1174	1117
		Net Growth	0	0	0	-578	-434
Total	Edisson Karnopp	New Clubs	6	3	7	4	5
		Charter Members	164	72	191	138	149
		New Members	836	843	764	964	949
		Drops	1182	1032	1304	2293	2314
		Net Growth	-57	-45	-274	-1059	-1107

December (Only) Results

MD	GMT Area	CA 3	Dec-15	Dec-16	Dec-17	Dec-18
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	15	0	0
		Drops	43	55	0	0
		Net Growth	-13	-39	0	0
S	Bolivia	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	7	4	0	0
		Drops	28	54	0	0
		Net Growth	-20	-48	0	0
O	Argentina	New Clubs	1	2	0	0
		Charter Members	20	42	0	0
		New Members	25	45	0	0
		Drops	125	106	0	0
		Net Growth	-75	-19	0	0
T	Chile	New Clubs	0	1	0	0
		Charter Members	0	20	0	0
		New Members	39	20	0	0
		Drops	42	99	0	0
		Net Growth	-2	-50	0	0
M	Paraguay	New Clubs	0	0	0	0
		Charter Members	1	1	0	0
		New Members	20	28	0	0
		Drops	34	72	0	0
		Net Growth	-12	-42	0	0
LC	Brazil	New Clubs	0	0	2	1
		Charter Members	0	0	42	24
		New Members	0	0	83	75
		Drops	0	0	310	405
		Net Growth	0	0	-179	-299
LD	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	9	0
		New Members	0	0	80	81
		Drops	0	0	284	317
		Net Growth	0	0	-188	-226
Total	Edisson Karnopp	New Clubs	1	3	2	1
		Charter Members	21	64	51	24
		New Members	121	112	163	156
		Drops	272	386	594	722
		Net Growth	-122	-198	-367	-525

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
J	Uruguay	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	87	56	0
		Drops	92	100	0
		Net Growth	-5	-38	0
S	Bolivia	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	51	58	0
		Drops	41	81	0
		Net Growth	12	-18	0
O	Argentina	New Clubs	2	4	0
		Charter Members	43	100	0
		New Members	141	164	0
		Drops	217	193	0
		Net Growth	-14	73	0
T	Chile	New Clubs	0	2	0
		Charter Members	2	44	0
		New Members	119	79	0
		Drops	73	146	0
		Net Growth	54	-7	0
M	Paraguay	New Clubs	1	0	0
		Charter Members	23	12	0
		New Members	84	90	0
		Drops	63	108	0
		Net Growth	46	-3	0
LC	Brazil	New Clubs	0	0	2
		Charter Members	0	0	46
		New Members	0	0	351
		Drops	0	0	652
		Net Growth	0	0	-227
LD	Brazil	New Clubs	0	0	1
		Charter Members	0	0	44
		New Members	0	0	290
		Drops	0	0	606
		Net Growth	0	0	-238
Total	Edisson Karnopp	New Clubs	3	6	3
		Charter Members	68	158	90
		New Members	482	447	641
		Drops	486	628	1258
		Net Growth	93	7	-465

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	0	0	0	0
		Charter Members	32	0	0	0	0
		New Members	23	31	16	0	0
		Drops	36	25	49	0	0
		Net Growth	22	7	-26	0	0
R	Dominican Republic	New Clubs	1	1	2	0	0
		Charter Members	26	30	81	0	0
		New Members	211	154	145	0	0
		Drops	256	259	276	0	0
		Net Growth	-11	-60	-42	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	0	0
		Charter Members	21	7	2	0	0
		New Members	189	137	164	0	0
		Drops	598	321	347	0	0
		Net Growth	-342	-164	-164	0	0
H	Peru	New Clubs	0	0	0	7	9
		Charter Members	0	0	0	185	250
		New Members	0	0	0	338	333
		Drops	0	0	0	1176	851
		Net Growth	0	0	0	-590	-216
S	Bolivia	New Clubs	0	0	0	2	1
		Charter Members	0	0	0	64	99
		New Members	0	0	0	103	88
		Drops	0	0	0	190	234
		Net Growth	0	0	0	-15	-27
60	Various	New Clubs	0	0	0	0	0
		Charter Members	1	0	0	0	0
		New Members	92	0	0	0	0
		Drops	137	0	0	0	0
		Net Growth	-31	0	0	0	0
M	Paraguay	New Clubs	0	0	0	1	2
		Charter Members	0	0	0	34	59
		New Members	0	0	0	103	148
		Drops	0	0	0	241	382
		Net Growth	0	0	0	-97	-147
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	1	2	0	0
		New Members	21	16	15	0	0
		Drops	27	32	38	0	0
		Net Growth	-3	-14	-19	0	0
Total	Agripina Jara De Ginard	New Clubs	3	1	2	10	12
		Charter Members	80	38	85	283	408
		New Members	536	338	340	544	569
		Drops	1054	637	710	1607	1467
		Net Growth	-365	-231	-251	-702	-390

December (Only) Results

MD	GMT Area	CA 3	Dec-15	Dec-16	Dec-17	Dec-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	0	0	0
		Drops	3	38	0	0
		Net Growth	-1	-38	0	0
R	Dominican Republic	New Clubs	0	0	0	0
		Charter Members	1	2	0	0
		New Members	33	28	0	0
		Drops	57	89	0	0
		Net Growth	-21	-56	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	1	2	0	0
		New Members	11	9	0	0
		Drops	66	114	0	0
		Net Growth	-52	-103	0	0
H	Peru	New Clubs	0	0	1	1
		Charter Members	0	0	21	21
		New Members	0	0	35	45
		Drops	0	0	494	409
		Net Growth	0	0	-425	-337
S	Bolivia	New Clubs	0	0	0	1
		Charter Members	0	0	0	98
		New Members	0	0	16	5
		Drops	0	0	31	124
		Net Growth	0	0	-14	-21
M	Paraguay	New Clubs	0	0	1	0
		Charter Members	0	0	32	0
		New Members	0	0	12	15
		Drops	0	0	79	159
		Net Growth	0	0	-35	-144
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	3	0	0
		Drops	9	12	0	0
		Net Growth	0	-8	0	0
Total	Agripina Jara De Ginard	New Clubs	0	0	2	2
		Charter Members	2	4	53	119
		New Members	55	40	63	65
		Drops	135	253	604	692
		Net Growth	-74	-205	-474	-502

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 2nd Qtr	2016-2017 2nd Qtr	2017-2018 2nd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	8	15	0
		Drops	19	47	0
		Net Growth	-11	-25	0
R	Dominican Republic	New Clubs	0	0	0
		Charter Members	4	14	0
		New Members	88	87	0
		Drops	106	113	0
		Net Growth	-11	-9	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	1	2	0
		New Members	97	98	0
		Drops	118	184	0
		Net Growth	-13	-81	0
H	Peru	New Clubs	0	0	3
		Charter Members	0	0	75
		New Members	0	0	137
		Drops	0	0	736
		Net Growth	0	0	-498
S	Bolivia	New Clubs	0	0	0
		Charter Members	0	0	10
		New Members	0	0	52
		Drops	0	0	65
		Net Growth	0	0	1
M	Paraguay	New Clubs	0	0	1
		Charter Members	0	0	32
		New Members	0	0	60
		Drops	0	0	143
		Net Growth	0	0	-47
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	11	7	0
		Drops	21	25	0
		Net Growth	-9	-16	0
Total	Agripina Jara De Ginard	New Clubs	0	0	4
		Charter Members	5	16	117
		New Members	204	207	249
		Drops	264	369	944
		Net Growth	-44	-131	-544

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019
J	Uruguay	New Clubs	0	2
		Charter Members	2	51
		New Members	90	121
		Drops	204	180
		Net Growth	-95	-5
O	Argentina	New Clubs	4	2
		Charter Members	90	57
		New Members	234	169
		Drops	603	809
		Net Growth	-257	-563
T	Chile	New Clubs	1	2
		Charter Members	20	43
		New Members	133	159
		Drops	317	192
		Net Growth	-103	31
Total	Pedro Marrello	New Clubs	5	6
		Charter Members	112	151
		New Members	457	449
		Drops	1124	1181
		Net Growth	-455	-537

December (Only) Results

MD	GMT Area	CA 3	Dec-17	Dec-18
J	Uruguay	New Clubs	0	1
		Charter Members	0	22
		New Members	27	26
		Drops	46	79
		Net Growth	-12	-31
O	Argentina	New Clubs	0	1
		Charter Members	4	20
		New Members	38	25
		Drops	168	239
		Net Growth	-121	-193
T	Chile	New Clubs	0	2
		Charter Members	0	40
		New Members	13	23
		Drops	50	48
		Net Growth	-35	17
Total	Pedro Marrello	New Clubs	0	4
		Charter Members	4	82
		New Members	78	74
		Drops	264	366
		Net Growth	-168	-207

Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 2nd Qtr
J	Uruguay	New Clubs Charter Members New Members Drops Net Growth	0 1 68 92 -12
O	Argentina	New Clubs Charter Members New Members Drops Net Growth	1 26 126 318 -154
T	Chile	New Clubs Charter Members New Members Drops Net Growth	1 20 67 162 -28
Total	Pedro Marrello	New Clubs Charter Members New Members Drops Net Growth	2 47 261 572 -194

